

**Amos Woods, Jr.**  
*Senior Consultant/Accountant*

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**Education**

Bachelor of Science –  
Accounting, North Carolina  
A&T State University

**Professional Affiliations**

Airports Council International  
(ACI-NA)

American Association of  
Airport Executives (AAAE)

**Work History**

Newton & Associates, Inc.  
Senior Consultant/Accountant  
2013-Present

City of Charlotte, Charlotte  
Douglas International Airport  
Finance Manager  
1990-2013

City of Charlotte, Charlotte  
Douglas International Airport  
Staff Accountant  
1986-1990

Borg Warner Corporation  
Cost Accountant Supervisor  
1981-1986

**Years of Experience:**

Newton & Associates, Inc.: 2  
With Other Firms: 36

**Professional Background**

Mr. Woods has 25 years of experience in governmental/airport accounting, development and implementation of financial systems, strategies, process and controls serving as Finance Manager Charlotte Douglas International Airport (CLT). While serving as Finance Manager, Mr. Woods directed the airport's day to day accounting functions, supervised the accounting staff and oversaw financial analysis, financial audits, G/L, A/R, A/P, cost and project accounting, and fixed-asset accounting in accordance with City policies.

Mr. Woods has extensive experience in developing and managing external financial relationships (e.g., banks, other City key business units, management companies, auditors) in an effort to define ways to strengthen overall financial performance. Key to his work as Finance Manager, Mr. Woods was instrumental in the setting and reconciling of annual airline rates & charges, performing calculations relating to revenue sharing with the airlines, bond debt service requirements, and the preparation feasibility studies for pending bond issues. Mr. Woods also was key in the development of annual operating budgets and mid-year performance updates. Acting as liaison with City Finance staff to ensure all aviation Department financial transactions were properly recorded in the City's GL was vital to the airport's financial operation.

At Newton & Associates, Mr. Woods has worked closely with CLT on the following: development of a rate model for projecting and reconciling airline and tenant rates charges; assisted CLT staff with budgets, financial reporting, fiscal year closings and cost allocations; implementation of "Prop Works", a system for managing leases, revenue contracts, billing and receivables, space management and airline statistics; and assisted CLT and City of Charlotte staff in its transition from GEAC (old GL System) to Munis (Citywide Enterprise Resource Planning System).