



Newton & Associates, Inc.

AVIATION INDUSTRY CONSULTANTS

ABOUT US

Newton & Associates, Inc. ("NAI") is an aviation industry consulting firm offering a broad range of services to support the development and growth of airports and their related business. With decades of experience in airport affairs, NAI's consultants are uniquely suited to provide the firm's airport clients with the sound financial, legal and management strategies necessary to meet the challenges ahead.

After serving many years in the finance, airport and airline industries, Nancy Newton, President and CEO, and Frank Newton, Jr., Senior Vice President, founded NAI in 1990 to offer airports the benefit of their aviation expertise. Over the decades NAI has grown into a respected aviation consulting firm by providing its clients with a variety of specialized services. The firm's principals and consultants collectively have decades of experience in airline and airport management, aviation consulting, law and municipal finance. Their experience has been gained from hands-on management and through the provision of consulting services to large, medium and small hub airports located throughout the United States and the Caribbean. As such, NAI has become recognized in the financial community and has provided its professional opinions on the financial feasibility of numerous airport development projects. Successful networking with other consulting firms, which complement its efforts, has also been one of the most important factors leading to growth of the firm's business.

NAI strives to provide its clients with a high level of personal and professional service, in an efficient, cost effective and timely manner. Experience has shown that NAI's most successful and productive client relationships are those in which its clients have drawn upon the various professional disciplines within the firm. NAI's success in this regard can be judged by the longterm business relations they have enjoyed with their many clients.

In Today's Business Environment Every Cent Counts

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